



E-Rate Category 1: Internet Access Request for Proposals

Technical Specifications for District-Wide High Speed Transport and Internet Access
Services

Form 470 No.: 240018246

BEN: 143865

Project ID: TBD

Pioneer Union Elementary School District
E-Rate Category 1 Request for Proposals

Funding Year: 2024

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Important Dates

Information Requests: The last Day to submit questions prior to submission is **3:00 PM PST on Friday, February 26, 2024** (please refer to [Instructions to Vendors](#) in this document).

Submission Deadline: Proposals are due no later than **3:00 PM PST on March 4, 2024**.

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Request for Proposal

Pioneer Union Elementary School District will accept PROPOSALS for TECHNICAL SPECIFICATIONS FOR HIGH SPEED: TRANSPORT AND INTERNET ACCESS SERVICES

The PROPOSALS must be received in the Pioneer Union Elementary School District Office prior to **3:00 PM PST on March 4, 2024**, in a sealed envelope labeled with the proposal title. Proposals will be opened at above time and date. Proposals received after the above stated time will be returned to bidder unopened.

Deliver to:

Pioneer Union Elementary School District
ATTN: E-Rate
1888 N. Mustang Drive
Hanford, California 93230

Proposals must be signed. A copy of the request for proposal is available at <https://www.puesd.net/erate>.

The last Day to submit questions prior to submission is **3:00 PM PST on Friday, February 26, 2024**.

Responses to questions will be provided in writing to all prospective bidders, within 3 to 4 business days. Questions must be submitted by the deadline and in writing via email at erate@puesd.net. Questions and responses will be posted on the district's website and the EPC portal site. In the event that there is a discrepancy between documentation posted in multiple locations, the controlling (master) document will always be located at <https://www.puesd.net/erate> (the district website).

The Board of Trustees of the Pioneer Union Elementary School District reserves the right to accept or reject any and all proposals, to waive any irregularities in the proposals, to be sole judge as to the merit, quality and acceptability of materials proposed and their compliance to the specifications, if it be in the best interest of the District.

Dated: Thursday, February 1st, 2024

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Project Background

The DISTRICT (Pioneer Union Elementary School District) has an on-going strategic plan which includes telecommunication services, connectivity, and support. District technology infrastructure currently consists of a wireless microwave internet connection to each campus' local area network with intra-district communication facilitated by routing implemented by the service provider under the terms of the existing contract. The District is seeking to leverage its investment in these areas to achieve maximum operating efficiencies and cost savings.

E-Rate Supplemental Terms And Conditions

Signed copy to be returned with proposal and/or bid response ("Proposal") in response to this Solicitation ("RFP/RFB/RFQ").

The Telecommunications Act of 1996 established a fund by which Schools and Libraries ("Applicant" or "Applicants") across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission ("FCC"). Funding is made available upon application approval by the Universal Service Administrative Company ("USAC"), which was established by the Act. The amount of discount is based on the numbers of students eligible to receive free and reduced-price meals.

1. E-Rate Contingency

The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of Agreement(s) and/or E-rate funding approval is approved, the Applicant may or may not proceed with the project, in whole or in part. **Execution of the project, in whole or in part, is solely at the discretion of the Applicant.**

2. Service Provider Requirements

The Applicant expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- a. Service Providers are required to be in full compliance with all current rules and requirements and future rules and requirements issued by the FCC and USAC throughout the agreement period of any Agreement entered into as a result of this RFP/RFB/RFQ.
- b. Service Providers are responsible for providing a valid Service Provider Identification Number ("SPIN"). More information about obtaining a SPIN may be found at this website: <https://www.usac.org/e-rate/service-providers/step-1-obtain-a-spin/>

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- c. Service Providers are responsible for providing a valid Federal Communications Commission Registration Number ("FRN") at the time the Proposal is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the proposal is submitted. Any potential Service Provider found to be in Red Light Status must provide an explanation of the steps it is undertaking to be removed to Red Light Status and the expected timeframe for resolution. A Service Provider's sustained Red-Light Status may be grounds for termination of the Agreement as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause harm to the Applicant. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt_collection/welcome.html
- e. Products and services must be delivered before billing and E-rate discounting can commence. At no time may the Service Provider invoice before July 1, 2024.
- f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any Agreement and USAC-approved extensions).
- g. Goods and services provided shall be clearly designated as "E-rate Eligible." Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per USAC guidelines.
- h. For Category 2 equipment or services, within one (1) week of notification of award, the awarded Service Provider must provide the Applicant a bill of materials using a completed and most current and appropriate version of USACs "Bulk Upload Template" (formerly known as the Item 21 attachment) located at <https://www.usac.org/e-rate/applicant-process/applying-for-discounts/fcc-form-471-filing/>. Subsequent schedules of values and invoices must match the Bulk Upload Template and approved Funding Request Line Items or subsequent approved service substitutions. If the service provider's proposal consisted of pricing per eligible location, a summary sheet and summary Bulk Upload Template must be provided to describe the cumulative amount for all sites.**
- i. In the event of questions during an E-rate pre-commitment review, post-commitment review, and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- j. The awarded Service Provider is required to send copies of all forms and invoices to the Applicant prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the Applicant placing the vendor on an "Invoice Check" with the USAC: <https://www.usac.org/e-rate/applicant-process/invoicing/invoice-check/>.

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- k. Service providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>.
- l. Service providers must not propose any equipment or services produced or provided by companies, their parents, affiliates, and subsidiaries, found to pose a national security threat to the integrity of communications networks or the communications supply chain as required by FCC rules. See <https://www.usac.org/about/reports-orders/supply-chain/>. Any proposed solution including Covered Equipment or Services as defined by the FCC will be disqualified. If, after award of the project it is found Covered Equipment or Services are included, the award and/or Agreement will be considered to be null and void. See <https://www.fcc.gov/supplychain> for further information on FCC requirements.
- m. Incomplete, SPAM, and/or robotic responses will not be considered valid Proposals and will be disqualified from consideration.
- n. Any Service Provider proposals identifying contingency fees such as allocations for change orders, tariffs, or other speculative fees not specifically called out for in the scope and/or terms of the RFP/RFB/RFQ will automatically be included in the Proposal price and subject to evaluation unless otherwise specified in the RFP/RFB/RFQ. Contingency fees not pre-approved by the Applicant will not be allowed.

3. Service Provider Acknowledgements

- a. The Service Provider acknowledges that no change in the products and/or services specified in its proposal will be allowed without prior written approval from the Applicant and a USAC service substitution approval with the exception of a Global Service Substitutions. See <https://www.usac.org/e-rate/applicant-process/before-youre-done/service-substitutions/>.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its Proposal shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Service Providers found not to be providing Lowest Corresponding Price (LCP) may be required to repay any identified overcharges to USAC. The Service Provider acknowledges that LCP is solely the service provider's responsibility and it will not hold the Applicant liable, or seek reimbursement from any applicant, for any appeals, commitment adjustments or funding recoveries.
- d. The Service Provider attests that its offer does not violate the FCC's Supply Chain certifications included in the FCC Form 473. Supply Chain requirements and

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certifications can be viewed at USAC's Website:

<https://www.usac.org/about/reports-orders/supply-chain/>.

- e. This offer is in full compliance with USAC's Free Services Advisory <https://www.usac.org/e-rate/applicant-process/competitive-bidding/free-services-advisory/>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The Service Provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

4. Starting Services/Advance Installation

a. Category 1 Services

The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the Agreement's "effective date," E-rate eligible goods and/or services requested in this RFP/RFB/RFQ shall be delivered no earlier than the start of the 2024 funding year (July 1, 2024). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.

b. Early Funding Conditions

i. Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

1. Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.
2. The Category 1 service must depend on the installation of the infrastructure.
3. The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.
4. No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

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For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services ([DA 02-3365](#)), released December 6, 2002). This FCC decision only applies to Priority/ Category 1 services (telecommunications services and Internet access). The complete text can be found at the following URL:

<https://www.usac.org/e-rate/applicant-process/starting-services/advance-installation/>

ii. Category 2

There are two conditions that allow USAC to provide support in a funding year for Category 2 Internal Connections (equipment and services) incurred prior to that funding year.

1. Applicants may seek support for Category 2 eligible services purchased on or after April 1, three months prior to the start of the funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.
2. No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking ([FCC 14-99](#), released July 23, 2014).

It is important to note NO FCC FORM 474 INVOICING can take place before the Funding Commitment Decision Letter is issued, the FCC Form 486 is approved, and/or prior to July 1 of the funding year.

5. Invoicing

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the FCC Form 474 Service Provider Invoice (SPI). The Applicant will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (FCC Form 472). The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Funding Request Number ("FRN") and associated FRN Line Items and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from USAC and submission, certification and USAC approval of FCC Form 486, the Applicant shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the Applicant decide that it is in the best interest of

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the Applicant to file an FCC Form 472, the Applicant will inform the Service Provider of its intent.

- b. The Service Provider agrees that it will not invoice USAC for equipment or services that have not been delivered to and accepted by the Applicant and installed. If equipment is being drop-shipped to the Applicant and the Applicant is responsible for installing the equipment, the Service Provider may not invoice USAC until equipment is received and accepted by the Applicant.
- c. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the Applicant will only be responsible for paying its non-discounted share.

6. FCC/USAC Audits

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. The Service Provider hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP/RFB/RFQ for ten (10) years after final payment. The Applicant, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Service Provider and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

7. Procurement Of Additional Goods And/Or Services And Agreement Term

During the term of any Agreement resulting from this RFP/RFB/RFQ, the Applicant may elect to procure additional or like goods and/or services offered by the Service Provider. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the Applicant's Governing Board. All terms, conditions, warranties, obligations, maintenance, and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The Applicant shall not enter into a separate Agreement for said goods or services. Service Providers must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

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I, the undersigned, as an authorized agent of _____ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature: _____

Title: _____

Phone: _____

Email: _____

Service Provider Name: _____

Service Provider FCC Registration Number: _____

Service Provider Identification Number: _____

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Project Goals

The DISTRICT (Pioneer Union Elementary School District) is seeking internet access with bundled transport to three district sites within the city of Hanford, CA 93230, with routed internal communication. In addition to routing, any traffic outside of dedicated links must be secured by VPNs. The sites are:

1. Pioneer Elementary School
8810 14th Avenue, Hanford, California 93230
2. Frontier Elementary School
1854 North Mustang Drive, Hanford, California 93230
3. Pioneer Middle School
101 West Pioneer Way, Hanford, California 93230

Qualifications

Please provide responses to the following questions as well as details to offer a comprehensive representation of your company and its services.

Criteria	Response
1 The vendor must be able to guarantee network availability at least 99.5% of the time in a calendar month, and packet delivery of 99.5% or greater, except for outages caused by the customer's equipment, fiber cuts by third parties, acts of God, or other Force Majeure events. Please elaborate:	<input type="checkbox"/> Yes or <input type="checkbox"/> No
2 Does your company monitor all telecommunication and/or Internet services 24 hours per day, seven days per week, 365 days per year? Please elaborate:	<input type="checkbox"/> Yes or <input type="checkbox"/> No

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Criteria	Response
<p>3 Can your company ensure PUESD 99.95% for all telecommunication and/or Internet service availability during each week of service provided with telecommunication and/or Internet service latency across your company's network, facilities and services not to exceed 30 milliseconds maximum?</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>
<p>4 Is your company able to provide, at no additional charge, immediate notification to PUESD network department representative of any and all telecommunication and/or Internet service outages or anomalies which affect the use of the facilities, circuits, or network within PUESD?</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>
<p>5 Please provide the process for PUESD to report any problems with the facilities, circuits, network or telecommunication and/or Internet services including the minimum response time.</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>
<p>6 Provide details regarding your company's service center, including, but not limited to, staffing experience, process and priority service.</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>

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Criteria	Response
<p>7 Your company will provide a non-performance policy with PUESD which provides PUESD a monthly credit equal to two times the monthly rate multiplied by the percentage of monthly outage to any site within PUESD, when such faults, outages or anomalies are due to the oversight neglect or unreliability of your company's services.</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>
<p>8 Does your company maintain compliance with any and all legal requirements set forth under the California Public Utilities Commission and the Federal Communications Commission of the United States of America?</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>
<p>9 Does your company agree that PUESD can reserve the option to terminate service, without penalty and full expectation of refund of any and all proceeds paid prior to date of termination of contract or services for balance of services not rendered?</p> <p>Please elaborate:</p>	<p><input type="checkbox"/> Yes or <input type="checkbox"/> No</p>

Transition Plan

As the cut-over date for any new carrier is July 1, 2024, Pioneer Union Elementary School District (the "District") requires a transition plan to be provided with any proposal response. The plan is to include the resources to be dedicated to the transition, all costs associated with the transition, a timeline of actions with a completion target date for the supplier and for the District transition team. The transition plan is to outline the expectations the supplier team would have of the District and the information or task for the District is to provide the supplier and the date any information or task would be required.

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The District reserves the option to terminate service, without penalty and full expectation of refund of any and all proceeds paid prior to the date of termination of contract or services for balance of services not rendered, if the district is dissatisfied with the service.

Service Provider warrants that such facilities and services will maintain the performance criteria stated above at all times during the continuation of this Agreement. Service Provider warrants that it had good title to all elements of the facilities and services and has the legal right to contract with District for the installation and use of such facilities and services. Service Provider shall indemnify the District and its trustees and employees against any claims or threat of claims brought by any third party alleging infringement of any proprietary rights.

Customer Requirements

- Minimum 10Gbps transport with minimum of 3Gbps Internet Access to the district communication center located at the Pioneer Elementary School (Site 1 - see Appendix A).
- Minimum 10Gbps transport between the district communication center and each site.
- Minimum of a single, dedicated Class C range of public IP addresses.
- Intra-district communication and routing between sites implemented by the service provider and secured by VPNs where necessary. Internal routing scheme cannot be changed without prior consent of the District.
- Option for growth including, but not limited to, increases in bandwidth and/or additions of locations, as determined necessary by the District
- Options for removal of sites due to closures or reorganization requirements as deemed necessary by the District. The District will require that there be no early termination charges or other penalties assessed in such situation that is determined to be outside the control of the District.
- All equipment necessary to provide this connectivity shall be provided with no option of transfer of ownership to the District. All vendor equipment installed shall be under repair maintenance at no cost to the District for the life of the contract agreement.

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Information Requested

- Proposed solution pricing
 - Special construction costs (curb to MPOE) should be amortized over the initial contract term as part of the MRC. DISTRICT WILL NOT BE RESPONSIBLE FOR ANY EASEMENT/RIGHT OF WAY COSTS INCURRED BY THE PROPOSER WHILE IMPLEMENTING THE SOLUTION. The Main Point of Entry (MPOE) and Demarcation points shall be determined by the District's technical staff. All cost proposals must include pricing to install services to the MPOE and Demarcation point.
- District is seeking pricing for the following terms:
 - 3 years with (2) 1- year extensions
 - 5 years
- Monthly recurring costs (MRC) for each contract month term as well as MRC starting with contract renewal term.
- Include any one-time and recurring costs and explain any additional associated contractual obligations associated with growth options (as stated above).

Instructions to Vendors:

General Information

All responses shall conform to instructions provided in this Request for Proposal (RFP) document.

Installation Timeline

No billing can take place prior to July 1, 2024 though start up work can begin as early as April 1, 2024 in order to meet this deadline and maintain compliance with the E-Rate Program rules.

Deadline Questions

Vendors must submit questions prior to the questions due date deadline.

The last Day to submit questions prior to submission is **3:00 PM PST on Friday, February 26, 2024.**

Responses to questions will be provided in writing to all prospective bidders, within 3 to 4 business days. Questions must be submitted by the deadline and in writing via email at erate@puesd.net. Questions and responses will be posted on the district's website at <https://www.puesd.net/erate>, and the EPC portal site.

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Deadline for RFP Submittal

Vendors must submit all required documents prior to the deadline. All proposals shall be complete and final with no additional information required after the close of the submittal date, unless specifically requested by the District. Responses received after the deadline will be returned unopened as not meeting the RFP requirements

Request for Proposal Preparation Cost

Costs for preparing responses and any other related material is the responsibility of the VENDOR and shall not be chargeable in any manner to the DISTRICT. The DISTRICT will not be held liable for any cost incurred by VENDORS in responding to the RFP.

Vendor Qualifications

Any individual firm submitting a proposal must be able to provide evidence that the individual or firm and its personnel carrying out the responsibilities have expertise and experience in all areas identified in the Services Required section of this RFP. The vendor shall provide three (3) K-12 references consisting of similar work and scope.

Request for Proposal Submission Requirements

All responses to this RFP must be submitted in hard copy form (no email or other electronic submission), no later than **3:00 PM PST on March 4, 2024**, and clearly marked "District-Wide High Speed Transport and Internet Access Services RFP," delivered to:

Pioneer Union Elementary School District

ATTN: E-Rate

1888 N. Mustang Drive

Hanford, California 93230

All other inquiries should be submitted in writing, no later than **3:00 PM PST on Friday, February 26, 2024** to: erate@puesd.net.

All submissions meeting the deadline requirement are the property of PUESD and will not be returned. All information submitted in the proposals will be kept confidential and accessed only by those employees of the District reviewing the proposals.

The content and sequence of the proposal will be as follows:

1. Cover Letter/Letter of Interest
2. Table of Contents
3. Vendor Company Data
4. Experience and Client References
5. Technical Capabilities

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6. Cost Proposal
7. Transition Plan

VENDORS MAY RESPOND TO THE WIDE AREA NETWORK/DIGITAL TRANSMISSION SERVICES AND/OR THE INTERNET ACCESS SERVICES SECTIONS OF THE RFP. IT IS NOT REQUIRED TO DO BOTH.

References

Before awarding any contract, the DISTRICT reserves the right to require the vendor to submit evidence of qualifications, as it may deem appropriate. This evidence may be concerning financial, technical, and other qualifications as well as relevant experience and skills of the vendor.

Payment and Funding

The District intends to partially fund the services contemplated herein by leveraging the federal E-Rate program. Vendors should be familiar with and compliant with all applicable federal E-Rate policies. Bids from vendors that are not E-Rate eligible will not be considered for this RFP. Vendors must provide a response to this RFP that is compliant with E-Rate. Vendors must submit their E-Rate Service Provider Identification Number (SPIN) in the vendor response. Vendors must submit their E-Rate Federal Communications Commission Registration Number (FCCRN) in the vendor response along with proof of FCC Green Light Status. The successful bidder also must abide by the requirements for vendors under the E-rate program as set forth by the E-Rate program administrators. These requirements include but are not limited to; filing of all Form 474 forms, extension of appropriate discounts to the participating eligible entities, careful record keeping for auditing purposes, and the provision of any information participating eligible entities must submit as part of their filing requirements. The bidder must identify and separate any costs that are associated with non E-Rate eligible entities and services as identified in the scope of work herein.

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Evaluation

All proposals satisfying the requirements of this Request for Proposal (RFP) will be evaluated to establish which of the offers best fulfills the needs of the District and this project. The District reserves the right to be the sole judge of the qualification of products, and/or services being offered, suitability of the services offered by the bidder.

The District has the right to reject any, all, or any part of the proposal. The District may waive any irregularities or informalities in any proposal, or in the bidding process.

The District reserves the right to reject all proposals and issue another RFP.

The District, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

§ 54.503 (c)(2)(vii) All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost-effective service offering consistent with § 54.511.

§ 54.511 Ordering Services (a) Selecting a provider of eligible services. In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered.

Therefore, the District may consider factors other than price alone in the consideration of bids; price for E-rate eligible goods and services will be the primary factor considered.

Selection Criteria

The District will evaluate proposals on the following criteria:

Number	Factor	Point Value
1	Cost of E-rate eligible goods and services	25
2	Cost of ineligible goods and services	10
3	Vendor quote meets district's minimum specifications	15
4	Experience with district	20
5	Ability to deliver service at start of funding year	15
6	Ability to deliver service throughout district geographic region	10
7	Financial stability	5
	Total Available Points:	100

Technical Specifications for High Speed Internet Access Services

Pricing Sheet

Contract Term of 3 Years with Two (2) 1-Year Extensions

3Gbs Internet Access with 10Gbs Transport

Location	Mode of Transport	Monthly Recurring Fees	Non-Recurring Fees	Taxes & Fees	Total Cost
Site 1 (PES)					
Site 2 (FES)					
Site 3 (PMS)					

Please refer to [Appendix A](#) for a list of sites and addresses.

Please describe and/or provide a breakdown of Taxes and Fees:

Please provide narrative on any changes monthly recurring costs at the beginning of Year 4:

Technical Specifications for High Speed Internet Access Services

Pricing Sheet

Contract Term of 5 Years

3Gbs Internet Access with 10Gbs Transport

Location	Mode of Transport	Monthly Recurring Fees	Non-Recurring Fees	Taxes & Fees	Total Cost
Site 1 (PES)					
Site 2 (FES)					
Site 3 (PMS)					

Please refer to [Appendix A](#) for a list of sites and addresses.

Please describe and/or provide a breakdown of Taxes and Fees:

Pioneer Union Elementary School District
E-Rate Category 1 Request for Proposals

Funding Year: 2024

Form 470 Number: 240018246

BEN Number: 143865

Appendix

Appendix A: District Campus Sites

The District is composed of three campuses:

1. Pioneer Elementary School
8810 14th Avenue, Hanford, California 93230
2. Frontier Elementary School
1854 Mustang Drive, Hanford, California 93230
3. Pioneer Middle School
101 West Pioneer Way, Hanford, California 93230